

Helping North East Companies with TenderTap



**North East
Euro Info Centre**

The User :

The EIC network is part of the B2Europe initiative, aimed at enhancing co-operation between Community business support networks. As part of the initiative, EICs will refer an SME to other, more specialised networks if needed, ensuring that a company quickly gets access to the expertise it requires. This close collaboration further improves the quality of service provided by EICs.

Adding value to business development: More than 10,000 companies receive tender alerts from EICs. These alerts are tailored to specific company needs and ensure businesses don't miss out on public contract opportunities due to lack of information or missed deadlines.

The Need :

The North East Euro Info Centre identified a need to help North East companies to identify new business, establish new relationships not only in the United Kingdom, but also on the European stage.

The Solution :

The C-Tenders service which is powered by TenderTap, enables users to see tenders and contracts from EU Candidate countries, and those that have most recently joined the European Union. New business opportunities selected by country and by industrial sector.

C-Tenders enables users to view tenders on a daily, weekly and monthly basis 24hours a day as they are notified to the European Commission (OJEU).

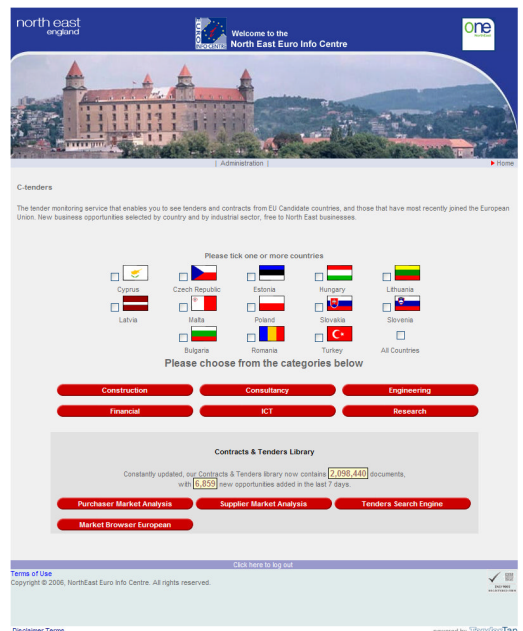
In addition, C-tender's tender support facilities help users to understand tender documents. Its archive of over 2 million tender documents enable users to find out who is buying what, from whom and for how much and see what business their competitors are winning.

C-tenders is available for free to North East based companies

You can access the C-Tenders service at www.northeasteic.com.

Graham Wilson, EIC Manager says ...

"C-tenders in partnership with TenderTap has given NETA a competitive edge in the market. Companies can use C-tenders and bid for the opportunities either on their own or increasingly, in partnership. We would encourage a 'collaborate to compete' attitude, where appropriate, and by linking in with our Business Matching Service, may be able to provide access to potential partners."



Contacting the TenderTap Team

Nimis Limited,
Ouseburn Building,
Albion Row,
Newcastle upon Tyne,
NE6 1LL.

T : 0191 275 5015
F : 0191 276 6677
E : enquiries@tendertap.co.uk
W : www.tendertap.co.uk