

Light Learning Opportunities with TenderTap

The User :

Learning Light was launched in February 2006 as a centre for excellence in the use of learning technologies in the workplace, with a role to stimulate demand for the uptake of learning technologies as a means of delivering organisational change and improved performance.

The Need :

Learning Light identified a need to provide a extensive tender information service as a premium added value service to its members.

The Solution :

Learning light deploys the Learning Light Tenders service which is powered by TenderTap as part of its membership services activity to support SMEs in exploiting the huge opportunity tenders present, by effectively presenting the opportunities and illustrating how many other companies have successfully won bids.

Tender Tap has provided Learning Light with a significant USP that is enabling Learning Light to up skill its members and support the economic performance of its region.

The TenderTap service has allowed Learning Light to influence businesses to become associated with Learning Light as it demonstrates our commitment to them as a means of adding value to their business.

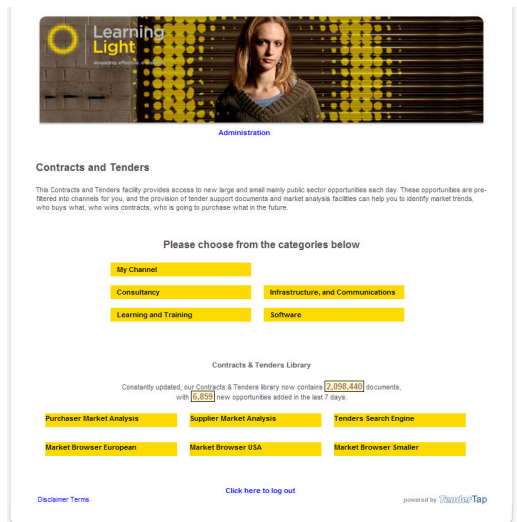
Learning Light intends to role out the Tender tap service to a number of businesses to up skill their abilities in winning work as part of our businesses support intervention package, - sourcing tenders, evaluating tenders, winning tenders.

Learning Light Tenders is available at www.learninglight.com



David Patterson, Head of Partnerships Learning Light says ...

“We think that it is tremendous the value and benefit that our members gets from the TenderTap service. It has given them a real competitive edge in the market. Companies can bid for the opportunities either on their own or increasingly, in partnership. We would encourage a ‘collaborate to compete’ attitude, where appropriate”.



Contacting the TenderTap Team

Nimis Limited,
Ouseburn Building,
Albion Row,
Newcastle upon Tyne,
NE6 1LL.

T : 0191 275 5015
F : 0191 276 6677
E : enquiries@tendertap.co.uk
W : www.tendertap.co.uk