

Start-Up Business Assistance with TenderTap



The User :

EMIN is a network of business incubators providing a complete package of valuable business and technical assistance to start-up companies in the East Midlands.

Through sharing best practice, they are able to assure a high level of quality within these incubators.

EMIN's mission is to increase the volume, value and survival rates of new start businesses in the East Midlands.

The Need :

EMIN wanted to help their members to identify and win work but also because it enables EMIN to provide a new service, without needing to employ additional resource.

The Solution :

With recommendations from RTC North, EMIN decided to provide the EMINTenders facility which is powered by TenderTap, as a new service to their members. Since it was launched, the facility has received a very high volume in usage.

EMIN have been promoting the EMINTenders service via their website and their e-bulletin and also posting Transporter links and this has encouraged users to visit the website and register on it.

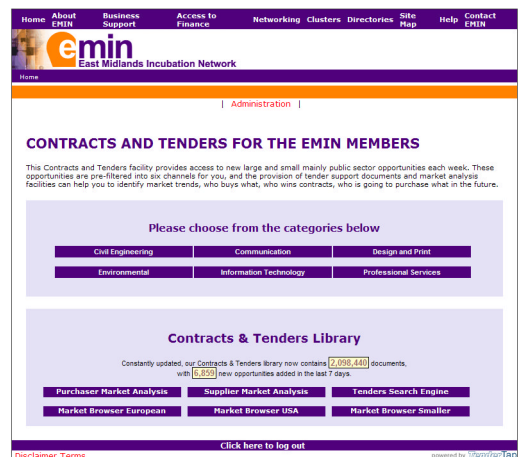
EMIN have found many advantages to from using the TenderTap facility. The advantages being that TenderTap provides a potential means for their members to source new business. TenderTap also offers market intelligence and analysis to their members. TenderTap encourages their members to be open-minded about growing their business. TenderTap allows EMIN to offer a useful service which without draining resources.

Mr Russell Copley, Director, EMIN says "Nimis harvest, categorize and channel the opportunities, so that we can instead concentrate on supporting our local businesses."

EMINTenders can be found at www.emincubation.co.uk.

Mr Nick Tennant, Finance and Operation Manager of EMIN says ...

"One of EMIN's core strengths is to encourage collaboration between our members encouraging collaborative tenders between our members using Tender Tap has been great ."



Contacting the TenderTap Team

Nimis Limited,
Ouseburn Building,
Albion Row,
Newcastle upon Tyne,
NE6 1LL.

T : 0191 275 5015
F : 0191 276 6677
E : enquiries@tendertap.co.uk
W : www.tendertap.co.uk